



JOB DESCRIPTION

Senior Consultant: NEF Consulting

You will be an experienced consultant with an understanding of the systemic links between social, economic and environmental issues within society. You will have a passion for putting new economics into action and a background in designing, managing and delivering consultancy or research projects.

Key responsibilities

- Design, manage and deliver socio-economic impact research and consultancy projects across a range of NEF Consulting product areas: evaluation and impact assessment, training and capacity building and strategy and culture change.
- Develop and secure new business opportunities for NEF Consulting by expanding NEF Consulting's presence in existing sectors, creating opportunities in new sectors and developing new product and service ideas.
- Build strategic relationships with key internal and external stakeholders to deliver NEF Consulting's strategic objectives.
- Represent the consultancy publicly at speaking engagements and clearly communicate new economics principles and research.
- Understand, use and develop practical methodologies to assess social, economic and environmental impact.
- Represent the consultancy publicly at speaking engagements and clearly communicate new economics.
- Demonstrate thought leadership on behalf of the consultancy.
- Provide training to small groups in evaluation and impact assessment tools and methodologies, as required.

Minimum (mandatory) criteria:

To apply for the role we request that you have:

- A minimum of three years' experience of senior client facing research or consultancy.

- Excellent leadership skills and the ability to inspire others.
- Experience of scoping, designing and delivering socio-economic consultancy and research projects.
- Proven success in securing new and repeat business through successful proposal and bid writing.
- Proven success in providing creative solutions to client problems that improve social, economic and environmental impact.
- Proven success in building and managing internal and external relationships and networks.
- Excellent written and verbal communication skills and the ability to communicate complex ideas to non-specialist audiences.
- High level of numeracy and the ability to understand complex datasets.
- Experience of delivering high quality outputs through team working.
- Proven track record in working in a fast-paced environment and against tight deadlines.
- Excellent skills in delivering training and/or facilitating workshops.
- Economics, social science and/or sustainability background.
- Minimum second class honours degree.

Desirable (optional) criteria:

- Experience of managing a team, including direct line management.
- Highly proficient in use of Excel or other statistics packages e.g. SPSS.
- Experience of group facilitation / presentations.
- Advanced degree e.g. Masters/Doctorate.

Cultural fit:

We pride ourselves on our open and collaborative, but fast-paced working environment. It is therefore important that you are:

- Both a strong team player and self-starter who enjoys taking initiative.
- Comfortable working with minimal direction.
- Able to think analytically and creatively.
- Comfortable working across multiple projects, responding quickly to change and balancing rigour with practical solutions to meet tight deadlines.

- Keen to apply and develop your research (primary and secondary) and presentation skills and, over time, acquire additional skills fundamental to work as a consultant (e.g. project / bid management).
- Able to form strong working relationships with people from diverse backgrounds.
- Able to tailor your communication style to explain complex ideas to a range of (non-specialist) audiences.
- Easy going and able to have a laugh in the office!

Our offer to you:

Your career development is important to us. In exchange for your energy, enthusiasm and commitment we will give you, and in addition to the agreed salary:

- A range of benefits including 28 days holiday, free gym membership, contributory pension, cycle-to-work scheme and Employee Assistance Programme.
- One-to-one support, mentoring and training to develop your research and consulting skillset and career within NEF Consulting.
- Dedicated training on core NEF Consulting methodologies such as Social Return on Investment (SROI) and Local Multiplier 3 (LM3).
- Access to a vast body of knowledge, skills and resources through NEF and partner organisation networks.
- Exposure to senior clients, industry stakeholders and thought leaders.